



Wehmeyer Seed

Wehmeyer Seed Company

Sales Intern

Location: Mascoutah, IL

About Us:

Wehmeyer Seed Company is a leading player in the agricultural seed industry, committed to providing high-quality seed to farmers. We specialize in developing and distributing innovative seed varieties that contribute to increased crop yields and sustainability.

Job Description:

We are looking for a self-motivated, competitive Sales Intern who likes to lead and make a positive impact in the agriculture industry. Wehmeyer Seed Company owns and operates AgVenture Wehmeyer Seed and AgriMAXX Wheat Company. The Sales Intern is responsible for working with the sales and operations teams to facilitate seed service processes and grow the AgVenture & AgriMAXX business throughout the Midwest.

AgVenture is the nation's largest network of Independent Seed Companies (ISC) focused on delivering localized seed genetics and management solutions to increase farmer yield and profitability. AgVenture Wehmeyer Seed is one of the key ISC's, operating in Illinois, Missouri, Iowa, and Arkansas. AgriMAXX Wheat Company is one of the fastest growing wheat brands in the United States, specializing in high performance wheat genetics.

Key Responsibilities:

1. Seed Sales

- a. Assist in plot designs, plot plantings, and harvest
- b. Conduct field notes of wheat, corn, and soybean varieties
- c. Conduct product evaluations
- d. Deliver presentations of product in plots
- e. Travel with each District Sales Manager
- f. Conduct Net Effective Plant Stands for corn customers
- g. Erect corn and soybean variety signs
- h. Conduct prospect campaign

2. Seed Production Operations

- a. Assist Production Manager with wheat purity inspections and roguing
- b. Assist Production Manager with soybean purity inspections and roguing
- c. Assist Plant Manager with packaging operations
- d. Assist Warehouse Manager with warehousing operations

3. Farm Operations

- a. Assist Farm Manager with operation of farm equipment during planting and harvesting
- b. Assist Farm Manager by maintaining variety purity throughout planting and harvesting

4. Drone Operations

- a. Obtain Part 107 Pilot's License and necessary State Applicators Licenses
- b. Assist with Drone mapping and scheduling
- c. Assist with Drone Application

Qualifications:

- High school diploma or equivalent; ideal candidates entering their junior or senior year of college or enrolled in a master's program, studying relevant agricultural disciplines.
- Excellent interpersonal and communication skills, both written and verbal.
- Professional appearance and demeanor.
- Dependable, punctual, and able to work independently as well as part of a team.

How to Apply:

Interested candidates should submit their resume and a cover letter detailing their relevant experience to john.howell@wehmeyerseed.com. Please include "Sales Intern Application" in the subject line of your email.

Wehmeyer Seed Company is an equal opportunity employer and welcomes applications from all backgrounds to apply. We thank all applicants for their interest, but only those selected for an interview will be contacted.

Wehmeyer Seed's Core Values

Work Hard. Work Smart - Be Committed to the Team - Be Professional - Pursue Excellence - Do the Right Thing